

Oceans

Terms and Conditions

Valid for departures late spring 2010 onwards



Fred.Olsen Cruise Lines

Oceans

These guidelines explain how the Oceans Club operates and what your benefits of membership are.

We ask that you read them carefully, so that you fully understand how membership applies to you.

*Valid from the following departures:
Balmoral L1003; Braemar M1009; Black
Watch W1006 and Boudicca D1005,
onwards.*

Terms and Conditions of Membership

1 Oceans membership

- 1.1 Membership of Oceans is granted automatically after your first cruise with Fred. Olsen Cruise Lines (FOCL). Cruise Points are awarded for each night spent on board during your cruise (in accordance with the points system detailed below) and will be credited after each FOCL cruise you take, subject to the exclusions listed.
- 1.2 Eligibility for membership is dependent upon your having taken a FOCL cruise within the past five years.
- 1.3 An individual will only earn Cruise Points for cruises taken after they are 17 years of age and no previous cruises are eligible.

2 Points

- 2.1 As a member of Oceans you will earn a Cruise Point for every night you spend on board a FOCL cruise, subject to any of the exclusions. Cruise Points accrue at the end of the cruise on which they are earned and will be added to your points total following the end of the cruise.
- 2.2 Periodically you will be sent Cruise Statements, itemising the number of Cruise Points earned. Should there be any discrepancies, you must notify us in writing. We will try to correct any errors in your Cruise Statement; however, any errors must be proved to our reasonable satisfaction. FOCL's decision is final and without liability to you. We may deduct points given in error without any liability to you.
- 2.3 Cruise Points are personal to you and cannot be transferred to any other person. Only used to determine your eligibility for benefits under the membership tiers listed in section 3, Cruise Points have no redeemable value in cash, or any kind of benefit other than under these conditions.

2.4 You will not earn points for:

- Nights spent travelling or in an hotel, for example as part of a fly-cruise or land stay
- Nights spent on board a FOCL ship that has been chartered to another tour operator
- Nights spent on board as a result of a delayed cruise
- Any cruise booked as a concession, supernumerary or prize winner
- Cruises taken at the ages of 16 or under
- Cruises which departed prior to 1st January 2000
- A cancelled cruise booking, irrespective of the cancellation charges applied
- Additional nights accrued by the crossing of the International Date Line
- Nights spent by other members of your party or family (whether or not they are members); they will earn points in their own right
- Unused berths in your cabin (even if you have paid for them)
- In any other circumstances that FOCL may specify from time to time
- Circumstances specified in item 2.5 below

2.5 Lapsing of memberships

- 2.5.1 Your membership will be deemed to have lapsed if you do not cruise for a period of five years. That is, if there has been more than five years from the completion of one cruise to the date of completion of the next (irrespective of the date a cruise booking was confirmed).
- 2.5.2 If your membership has lapsed, you will not be able to claim any benefits and your Cruise Points will revert to zero. Any previous Cruise Points will not be counted in the future if your membership recommences. (Your membership will recommence upon completion of your next FOCL cruise.)
- 2.5.3 This also applies retrospectively to your cruise history. That is, if there has been more than a five-year period between the completion of one cruise and the completion of the next, then the cruises prior to that five-year period will not have been counted towards your Cruise Points total.

3 Benefits of membership

Blue level – 1-30 points

- Membership Card
- 5% Oceans advance booking discount for bookings made at least six months in advance of departure date (conditions apply)
- Advance notice of next season's cruises
- Advance Registration service
- Introduce a Friend reward scheme
- *Cruiselines* newsletter
- On-board Representative
- Dedicated section of our website:
www.fredolsencruises.co.uk
- Dedicated email address to the Oceans Club Administrator: oceans@fredolsen.co.uk

Silver level – 31-100 points

As Blue level, plus:

- Priority embarkation at UK ports (numbers permitting)
- Oceans Cocktail Party
- 5% Discount off on board spend
- 5% Discount off Flagship Golf packages

Gold level – 101+ points

As Blue and Silver level, plus:

- Welcome aboard gift
- Personalised luggage labels
- Priority embarkation at UK ports
- Dedicated telephone line to the Oceans Club Administrator
- Complimentary shuttle bus pass
- 5% Discount off Shore Tours booked prior to departure

3.1 Oceans Cruise Discounts

- 3.1.1 Oceans Cruise Discounts are only available to Oceans members who have a valid membership at the time of making their cruise booking and will not be applied retrospectively if a passenger becomes an Oceans member after making their cruise booking, unless offered as an on board booking benefit.
- 3.1.2 Oceans Cruise Discounts are combinable with any fare or discount featured in our main brochure. Oceans Cruise Discounts may be combined with other special offers and discounts not featured in our main brochure, but only at the discretion of FOCL.
- 3.1.3 No Oceans Cruise Discount is available on

Latesaver offers. A 'Latesaver offer' is one that is sometimes offered nearer to the time of departure and, as such, may carry a large discount. Since these offers are heavily discounted, they carry a number of restrictions, the main one being that your cabin number will only be allocated on departure, additionally you will be unable to ask for a specific dining time or make other requests.

Oceans Cruise Discounts may not be combined with some tour operators' offers, please check with the tour operator or travel agent prior to booking. This also applies to any cruise booked as a concession, supernumerary or prize winner.

- 3.1.4 If an Oceans Cruise Discount is combined with another discount, the levels will be consecutive, with the Oceans Cruise Discount the last to be deducted.
- 3.1.5 The six month deadline for obtaining Oceans Cruise Discount is by calendar month, i.e. to obtain Oceans discount for a cruise in September 20, you must book by March 20.
- 3.1.6 Oceans discount is only applicable to the cruise fare of Oceans members. Non-members, including children, will not receive Oceans Cruise Discount on their fare portion of the booking, even if travelling with Oceans members.

- 3.2 5% discount off on board spend for Silver and Gold members only**
- 3.2.1 This discount applies to purchases made in the following areas: Bars, restaurants, room service, shops, duty free and cabin shopping, Oceans merchandise, photographer and salon. Items may be excluded from time to time at the discretion of FOCL without liability to you. When booking Shore Tours on board this will not be included when calculating the 5% on board spend discount.
- 3.2.2 This discount may not be combined with any cruise booked as a concession, supernumerary or prize winner. Please check with your tour operator or travel agent prior to booking.

- 3.3 5% off Shore Tours booked prior to departure for Gold members**
- 3.3.1 Only available to Gold members, who have the valid membership level at the time of booking their Shore Tours, this discount will not be

- applied retrospectively if a passenger becomes a Gold member after booking their Shore Tours.
- 3.3.2 This discount will be applied at the time of booking and payment, unless otherwise stated.
 - 3.3.3 This discount may not be combined with any cruise booked as a concession, supernumerary or prize winner. Please check with your tour operator or travel agent prior to booking.
- 3.4 Advance notice of next season's cruises and Advance Registration service**
- 3.4.1 Although we will endeavour to inform Oceans members of new itineraries before telling non-members, FOCL reserves the right to inform other parties first if necessary.
- 3.5 Introduce a Friend reward scheme**
- 3.5.1 Only introductions from valid Oceans members will be registered, and only valid Oceans members will be able to claim the reward.
 - 3.5.2 This scheme does not apply to any previous or future cruises booked as a concession, supernumerary or prize winner.
 - 3.5.3 Introductions must be registered prior to your friends taking their first cruise with FOCL. Any introductions registered after your friend has cruised will only be accepted at the Club Administrator's discretion.
 - 3.5.4 The reward is £25 on board spend for each successful introduction. However, on board spend earned is limited to £250 redeemed per cruise. Any on board spend earned in excess of £250 will be issued as an extra voucher for use on a separate cruise.
 - 3.5.5 Once registered on the scheme, it is the Oceans member's responsibility to contact Oceans after their friend has cruised to claim the On board Spend voucher. Oceans will not issue the reward automatically.
 - 3.5.6 Rewards can only be claimed once the person introduced has completed their first FOCL cruise.
- 3.6 Silver and Gold members' Cocktail Party**
- 3.6.1 The Oceans on board Representative will issue individual invitations to the Cocktail Party, the time and location of which will also be advertised on board, e.g. in the *Daily Times* and on FOi and *Sea-TV*. Please take your membership card with you. If an invitation

is not received please contact the on board Oceans Representative.

3.7 Gold members' welcome aboard gift

- 3.7.1 The gift will be in your cabin upon arrival. The gift offered will be reviewed and changed regularly.
- 3.7.2 One gift will be given per cabin.
- 3.7.3 The gift may be replaced at short notice by an alternative.

3.8 Crystal Rewards

- 3.8.1 The Oceans Crystal Rewards scheme is for Gold members with the highest Oceans points on an individual cruise.
- 3.8.2 The reward is given on a 'per cabin' basis.
- 3.8.3 Only one gift can be claimed per calendar year.
- 3.8.4 All items are subject to availability.
- 3.8.5 The voucher issued should be sent to the Oceans Administrator for redemption.
- 3.8.6 The gift cannot be exchanged for any alternative gifts or cash.
- 3.8.7 This benefit is not available on any cruise booked as a concession, supernumerary or prize winner. Please check with your tour operator or travel agent prior to booking.

3.9 Gold members' priority embarkation

- 3.9.1 This benefit will only be offered for departures from British ports, unless otherwise stated.
- 3.9.2 For Dover and Southampton departures you can claim complimentary tea, coffee and soft drinks at the bar in the cruise terminal on production of your Gold Priority Boarding Card (issued at check-in).
- 3.9.3 Priority embarkation cannot be guaranteed to those requiring assistance to board.

3.10 Silver members' priority embarkation

- 3.10.1 This benefit will only be offered for departures from British ports, unless otherwise stated.
- 3.10.2 FOCL reserves the right to withdraw this benefit in certain circumstances, e.g. if the number of Silver members on a cruise is particularly high. The withdrawal of the benefit will be decided by port staff on the day of embarkation.
- 3.10.3 Priority embarkation cannot be guaranteed to those requiring assistance to board.
- 3.10.4 Silver members will be called to embark after Gold members.

3.11 Gold members' complimentary shuttle bus passes

- 3.11.1 Complimentary shuttle bus passes can be collected from Reception on board.
- 3.11.2 These passes will only be valid on shuttle buses provided by FOCL for ports visited during your cruise (i.e. those that would normally be purchased from Reception – they are not valid on services provided by local port authorities, where tickets are purchased directly from them).

3.12 Limitation of benefits

- 3.12.1 All benefits are subject to availability and may be withdrawn or altered at the absolute discretion of Oceans. Without limitation, FOCL reserves the right to make exclusions or exceptions to the availability of benefits at its absolute discretion.
- 3.12.2 Benefits are not available on any cruise holiday where another tour operator or third party has chartered a FOCL vessel.
- 3.12.3 Benefits are not available for any cruise booked as a concession, supernumerary or prize winner.
- 3.12.4 Benefits are personal to you and are non-transferable. Only you may claim benefits to which you are entitled. Benefits cannot be claimed for any other person, nor can anyone else claim points on your behalf. On-board benefits can only be claimed using your own membership card.
- 3.12.5 No benefit can be claimed retrospectively.

4 Your membership card

- 4.1 After becoming a member of Oceans you will be issued a membership card. When you move to a new level you will be issued a new card. Please sign the back of it and keep it in a safe place. You must not allow your card to be used by another person.
- 4.2 Your membership card contains your membership number, which you should quote when making your cruise booking. Please ensure you bring your card with you when you cruise, as failure to produce your card as proof of membership could prevent you from being able to claim your Oceans benefits.

4.3 You must advise Oceans as soon as possible if:

- Your membership card is stolen or is being misused
- Your name is incorrectly spelt. Please note that your forename and surname will appear as they appear on your passport. We cannot issue cards with your preferred name
- You change your address or mailing details

4.4 If you require a replacement membership card (or replacement luggage labels and are a Gold member) we will issue these free of charge. However, FOCL reserves the right to charge for the replacement, if it is felt that the request is unreasonable (i.e. frequent previous replacements). Please be advised that replacement items may take up to 28 days to be delivered.

5 Oceans

5.1 Please address all correspondence to: The Oceans Club Administrator, Fred. Olsen Cruise Lines, Fred. Olsen House, White House Road, Ipswich, Suffolk, IP1 5LL. Telephone: 01473 292 200, Fax: 01473 292 217, email: oceans@fredolsen.co.uk. (Office hours: Monday - Friday, 9.00am - 5.00pm)

5.2 If you wish to make a booking, enquire about availability, have an enquiry about an existing booking, wish to book Shore Tours, or speak to the Oceans Club Administrator, please telephone 01473 746 160 and select the appropriate option from the menu. This is a priority telephone line exclusive to Oceans members.

5.3 Gold members have a dedicated telephone number to the Club Administrator. To preserve the exclusivity of this number, it is only printed on the letters that accompany Gold membership packs.

6 General

6.1 The Oceans Steering Committee is composed of nominated Oceans members and representatives of FOCL. The Committee meets at least three times a year to discuss aspects of membership and other issues relating to FOCL.

- 6.2 FOCL reserves the right to suspend membership without notice and without liability to you.
- 6.3 Entitlement to benefits is lost if your membership is cancelled.
- 6.4 If you do not wish to be a member of Oceans, or to receive any communications from FOCL, please write to the Club Administrator at the postal or email address provided in section 5 above.
- 6.5 FOCL will not give or show any confidential information about you to any third party, unless it is necessary to be able to provide a product or service that you have requested or to fulfil the contract to supply your cruise holiday.
- 6.6 To help develop and improve our services to you and other members, we may also contact you by letter, email or telephone to give you information about products and services, including those offered by third parties, which may be of interest to you. Personal details will not be passed on to any third parties for marketing purposes without your express permission. Marketing communications can be opted out of at any time by your contacting FOCL's Head Office.
- 6.7 With the exception of membership packs, all mailings to Oceans members will be sent one per household, and not one per member.
- 6.8 We are under no liability to you if, once sent, marketing literature or membership packs are not delivered, or if you have failed to inform us of any changes to your details.
- 6.9 We will store and manage information regarding your membership on a computerised system.
- 6.10 FOCL cannot advise members at any time of any special promotions conducted by travel agents or charter operators involving cruises on board any of our ships.
- 6.11 No communication will be acknowledged or entered into regarding corporate policy.
- 6.12 These Membership Guidelines are in conjunction with the Terms and Conditions detailed in our brochures and on the company's website. This information is correct at time of going to press, August 2009, and supersedes all previous versions of the Membership Guidelines. E & OE.



Fred.Olsen Cruise Lines